



Rayat Shikshan Sanstha's
Shri Sadguru Gangageer Maharaj Science, Gautam Arts and
Sanjivani Commerce College, Kopargaon,
Dist- Ahmednagar -423601
Affiliated to Savitribai Phule Pune University, Pune
Department of B.B.A

➤ **Introduction:-**

Department of Bachelor of Business Administration (BBA) has established in June 2007. The department has offers UG program.

In this competitive era, setting up a new business or running the existing one is not an easy task. With the passing time and the evolution of new technologies, competition among businesses is at a high level. To meet the challenges and stay tuned with every day changing technologies, pursuing a degree course in **Bachelor of Business Administration** from **S.S.G.M. College, Kopargaon** has always proved beneficial.

For candidates with huge potential and aspirations, none other than this present time, when due to the Covid-19 pandemic followed by lockdown has adversely affected our economy, can be the most exciting time to pursue a career in BBA. In this present scenario, numbers of stable companies from decades with huge market capitalization are struggling to level their net incomes. In this situation, where companies have laid off many employees, the same time they are looking for the best business administrators who are equally talented and possess a quality of being a leader, strategic thinker, innovative mind, and problem-solvers.

➤ **The Objectives of this program:-**

1. To provide knowledge regarding the basic concept, principles & functions of management.
2. To provide knowledge & requisite skills in different area of management like HR, Finance, and Operation & Marketing to give a holistic understanding of a business system.
3. To promote employability.
4. To make them think analytically and ethically.

This UG Program is designed to impart business administration skills to enlighten students for a better understanding of the corporate world and its business activities. It would help students plan their business activity properly in various capacities. The department also conducting Short term courses, Add-On Courses, Skill Based Courses and Value Added Courses to develop various skills among the students. Department organized various student

centric activities to enhance their personality, employability skills and develop leadership qualities for the students.

➤ **VISION**





We Aim to create business leaders, entrepreneurs and employees by providing quality education to bring out the students' soft skills and providing them ample opportunities for overall growth and development

➤ **MISSION**

To make our students managerial superior and ethically strong who in turn shall advance the quality of life.

To generate competent professionals to become a part of industry and organization at the global level.

Faculty Profile

Sr. No.	Name of the Faculty	Qualification	Specialization	Teaching Experience in Years	Photo
1	Mr. Salve N.B.	M. Com., M.B.A., BTEC HNC, Ph.D. (Appeared)	Business Administration Finance, H.R.M. Business Administration	10	
2	Ms. Gandhi C.M.	B.B.A., M.B.A., M.Com. DLL & LW	Marketing H.R.M. Accountancy	03	
3	Mr. Gaware M.B.	M.Com. M.B.A.	Business Administration Finance	04	
4	Ms. Jadhav S.S.	M.A., M.B.A.	English Marketing & H.R.M	Nil	

Program & Courses Offered

❖ Pattern- Choice Based Credit System				
Sr. No.	Level	Programmes	Specialization	Pattern
1	UG	Bachelor of Business Administration (B.B.A.)	Finance	CBCS
			Marketing	CBCS

❖ Bachelor of Business Administration				
❖ Course Offered- F.Y.B.B.A.				
Course Code	Semester I		Course Code	Semester II
Core Courses				
101	Principles of Management		201	Business Organization and System
102	Business Communication Skill		202	Principles of Marketing
103	Business Accounting		203	Principles of Finance
104	Business Economics		204	Basics of Cost Accounting
105	Business Mathematics		205	Business Statistics
106	Business Demography		206	Fundamentals of Computers
❖ Course Offered- S.Y.B.B.A.				
Course Code	Semester III		Course Code	Semester IV
Core Courses				
301	Principles of Human Resource Management		401	Entrepreneurship and Small Business Management
302	Supply Chain Management		402	Productions and Operations Management
303	Global Competencies & Personality Development		403	Decision Making and Risk Management
304	Fundamentals of Rural Development		404	International Business Management
Specializations				
Marketing Specialization				
305 A	Consumer Behaviour & Sales Management		405 A	Advertising & Promotion Management
306 A	Retail Management + Business Exposure		406 A	Digital Marketing + (prescribed computer course or online course)
Finance Specialization				
305 B	Management Accounting		405 B	Business Taxation
306 B	Banking & Finance + Business Exposure		406 B	Financial Services + Computer course (prescribed course or online course)
❖ Course Offered- T.Y.B.B.A.				
Course Code	Semester V		Course Code	Semester VI
Core Courses				

501	Research Methodology	601	Essentials of E – Commerce
502	Database Administration and Data Mining	602	Management Information System
503	Business Ethics	603	Business Project Management
504	Management of Corporate Social Responsibility	604	Management Of Innovations & Sustainability
Specializations			
Marketing Specialization			
505 A	Marketing Environment Analysis and Strategies	605 A	International Brand Management
506 A	Legal Aspects in Marketing Management + Project & Viva (50 marks)	606 A	Cases in Marketing + Project 50 marks theory + Project & Viva 50 marks (Internship)
Finance Specialization			
505 B	Analysis of Financial Statements	605 B	Financial Management
506 B	Legal Aspects of Finance & Security Laws + Project & Viva (50 marks)	606 B	Cases in Finance + Project 50 marks theory + Project & Viva 50 marks (Internship)

Compulsory Credit	299	Democracy, Election and Governance
	GR1	Physical Education
Skill enhancement	117(W)	Environmental Awareness
	317(1M)	Basic Course in Environmental Awareness
	A	Basic Managerial Skills
	B	Communication Skill for Manager
Extra Credit Subject (Value Added)	GR6-A	Participation in summer school /program short term
	GR8-A	Field visit, Study tours, Industrial visit, Participation in Curriculum Activities

POs, Cos and PSOs

Programme Outcomes (PO) - BBA

After successfully completing B.B.A. Program students will be able to:

PO1: Problem solving approach:

Enables students to apply knowledge of management theories and practices to solve business problems .

PO2: Analytical and critical thinking:

Encourages analytical and critical thinking abilities for business decision making .

PO3: Communication and leadership skills:

Enables students to communicate effectively in business issues, management concepts, plans and decisions both in oral and written form using appropriate supportive technologies.

PO4: Managerial skills:

Enables students to demonstrate the use of appropriate techniques to manage business challenge.

PO5: Ethics and problem solving:

Enable learners for recognizing and solving ethical issues.

Specific Outcomes (PSO) :

After successfully completing B.B.A. Program students will be able to:

PSO1: Basic knowledge of business, different aspects of business.

PSO2: Knowledge of Human resource management, Marketing management, Finance Management

PSO3: Understanding basic Practical knowledge of industry working through industrial visit, project work etc.

PSO4: Knowledge of supply chain and logistics management, Business demography, business mathematics and economics.

Course Outcomes (CO)

F.Y.B.B.A Semester-I			
Sr.No.	Course Code	Course Title	Course Outcomes
1	101	Principles of Management	CO1: Understand basic concept regarding org. Business Administration. CO2: To impart knowledge about various management principles. CO3: Develop managerial skills among the students.
2	102	Business Communication Skills	CO1: Understand what is the role of communication in personal and business world. CO2: Understand various modes of communication and their utility. CO3: Develop proficiency in how to write business letters and other communications required in business.
3	103	Business Accounting	CO1: Develop right understanding regarding role and importance of monetary and financial transactions in business CO2: Cultivate right approach towards classifications of different transactions and their implications CO3: Develop understanding in preparation of basic financial as to how to write basis accounting statement -Trading and P&L.
4	104	Business Economics-micro	CO1: Understand role of economics as it influences on society and business. CO2: Study how different decisions are taken in relation to price demand and supply CO3: Develop right understanding regarding Monopoly, perfect competition, revenue Etc.
5	105	Business Mathematics	CO1: Develop appropriate understanding as how to use mathematic like computation interest, profit etc CO2: Cultivate right understanding regaining numerical aptitude CO3: Develop logical approach towards analytical approach data.
6	106	Business Demography	CO1: Give proper understanding regarding concept of demography in modern economic setup CO2: Study how population and structure changes affecting quality of life and business CO3: Develop clarity of concept regarding social economic process, urbanization and its impact on society.

F.Y.B.B.A Semester-II			
7	201	Business Organizations and Systems	CO1: Understand role and functions of modern business CO2: Develop right understanding regarding business environment CO3: Study how a business institution functions in a given economic set up
8	202	Principles of Marketing	CO1: Develop right understanding regarding marketing environment in the country CO2: Develop appropriate conceptual understanding as to develop basic marketing concept CO3: Develop new understanding regarding services, rural marketing and new trends in marketing.
9	203	Principles of Finance	CO1: Cultivate right approach towards money, finance, and their role in business CO2: Develop right understanding regarding various sources of finance and their role and utility in business CO3: Develop basic skills to understand concept of capital structure and Its proper structure.
10	204	Basics of Cost Accounting	CO1: Develop rational understanding regarding concept of cost expenditure in business CO2: Develop understanding how overheads influence the cost structure of goods and services CO3: Develop skills for computation of total cost for a particular product and services.
11	205	Business Statistics	CO1: Understand role and importance of statistics in various business situations CO2: Develop skills related with basic statistical technique. CO3: Develop right understanding regarding regression, correlation and data interpretation.
12	206	Fundamentals of Computers	CO1: Develop concept of information and their role in modern businesses CO2: Develop rational approach as to how computers can be used in data process analysis in business. CO3: Develop understanding regarding cautions to be taken security, safety and security while using net based service.
S.Y.B.B.A Semester-III			
13	301	Principles of Human Resource Management	CO1. To introduce the basic concepts of Human Resource Management. CO2. To cultivate right approach towards Human Resource and their role in business. CO3. To create awareness about the various trends in HRM among the students.
14	302	Supply Chain and Management	CO1: Introduce the fundamental concepts in Materials and Logistics Management.

			CO2: Familiarize with the issues in core functions in materials and logistics management.
15	303	Global Competencies & Personality Development	CO1: To build self-confidence, enhance self-esteem, and improve overall personality of the students. CO2. To enhance global and cultural competencies of the students. CO3. To groom the students for appropriate behavior in social and professional circles
16	304	Fundamentals of Rural Development	CO1. To understand the development issues related to rural society. CO2. To find the employment opportunities for rural youth. CO3. To create interest among the rural youth to participate in rural development programmes and schemes for sustainable development. CO4. To discourage seasonal and permanent migration to urban areas.
17	305A	Consumer Behaviour & Sales Management	CO1. To develop significant understanding of Consumer behaviour in Marketing. CO2. To understand the relationship between consumer behaviour & Sales Management. CO3. To develop conceptual based approach towards decision making aspects & its implementation considering consumer behaviour in Sales Management.
18	306A	Retail Management	CO1: Provide insights into all functional areas of retailing. CO2: Give a perspective of the Indian retail scenario. CO3: Identify the paradigm shifts in retailing business with increasing scope of technology and e-business.
19	305B	Management Accounting	CO1: Impart basic knowledge of Management Accounting. CO2: Know the implications of various financial ratios in decision making. CO3: Study the significance of working capital in business. CO4: Understand the concept of budgetary control and its application in business. CO5: Develop the calculating ability of various techniques of management accounting.
20	306B	Banking & Finance	CO1: Study of banking function and its operations. CO2: To study the functioning of Regulatory Authorities in India. CO3: To study recent technology in banking industry.
S.Y.B.B.A Semester-IV			
21	401	Entrepreneurship and Small Business Management	CO1: Create entrepreneurial awareness among the students. CO2: Help students to up bring out their own

			business plan. CO3: Develop knowledge and understanding in creating and managing new venture.
22	402	Production and Operation Management	CO1: Provide goods and services at the right time, at the right place at the right manufacturing cost of the right quality. CO2: Understand manufacturing technology and its role in developing business strategy. CO3: Identify the role of operation function. CO4: Understand the external and internal effects of five operation performance and its objectives
23	403	Decision Making and Risk Management	CO1: Find the best alternative in a decision with multiple objectives and uncertainty. CO2: Describe the process of making a decision. CO3: Analyze an organization's decision making system. CO4: Develop a risk management process.
24	404	International Business Management	CO1: Acquaint the students with emerging issues in international business. CO2: Study the impact of international business environment on foreign market operations. CO3: understand the importance of foreign trade for Indian economy.
25	405A	Advertising and Promotion Management	CO1: To develop knowledge and understanding of importance of advertising. CO2: To understand different sales promotion techniques. CO3: To know about promotion management.
26	406A	Digital Marketing	CO1: To provide students with the Knowledge about business advantages of the digital marketing and its importance for marketing success. CO2: To help students become In demand professional by being acquainted through various Digital channels & their ways of Integration. CO3: To get Basic Knowledge of Google Analytics for measuring effects of Digital Marketing & getting Insights of Future trends that will affect the future development of the digital marketing.
27	405B	Business Taxation	CO1: Understand the basic concepts and definitions under the Income Tax Act, 1961 CO2: Update the students with latest development in the subject of taxation. CO3: Acquire knowledge about Computation of Income under different heads of income of Income Tax Act, 1961.
28	406B	Financial Services	CO1: Study in detail various financial services in India. CO2: Make the students well acquainted regarding financial market.

T.Y.B.B.A Semester-V			
29	501	Research Methodology	CO1: Provide the students with basic understanding of research process and tools for the same. CO2: Provide an understanding of the tools and techniques necessary for research and report writing.
30	502	Database Administration and Data Mining	CO1: Introduce to the students the function of management control, its nature, functional areas, and techniques. Understand the current trends in Data Management
31	503	Business Ethics	CO1: Impart knowledge of Business Ethics to the students. CO2: Promote Ethical Practices in the Business. CO3: Develop Ethical and Value Based knowledge among the future manager's / entrepreneurs.
32	504	Management of Corporate Social Responsibility	CO1: Understand the industrial contribution for CSR Policy CO2. To Understand the context of CSR of present-day Management CO3. To Understand the contribution of CSR for the development of Society
33	505A	Marketing Environment Analysis and Strategies	CO1: Develop students' understanding of the factors shaping Marketing Environment CO2: To develop students' ability to analyze the Business Environment CO3: To develop students' understanding of the strategies for sustaining the forces in Marketing Environment
34	506A	Legal Aspects in Marketing Management	CO1: Understand the application of different legal aspects in Marketing Management
35	505B	Analysis of Financial Statements	CO1: Prepare students for interpretation and analysis of financial statements effectively. CO2: Make the student well acquainted with current financial practices. CO3: Expect to be intensive users of financial statements as part of their professional responsibilities.
36	506B	Legal Aspects of Finance & Security Laws	CO1: To understand the Legal Aspects of Finance & Security Laws. CO2: To know the legal provisions to obtain finance from various source of finance. CO3. To explore various finance & securities-related laws in India.
T.Y.B.B.A Semester-VI			
37	601	Essentials of E-Commerce	CO1: Know the concept of electronic commerce. CO2: Know the concept of Cyber Law & Cyber Jurisprudence. CO3: Know Internet marketing techniques.

38	602	Management Information System	CO1: Understand the concepts of Information System CO2: Study the concepts of system analysis and design CO3: Understand the issues in MIS.
39	603	Business Project Management	CO1: Develop a significant understanding of Project Management. CO2: Develop a concept based approach towards Management of Business Projects. CO3: Develop the relationship between the significance of Businesses Projects & their Management.
40	604	Management of Innovations and Sustainability	CO1: understand the concepts of Innovation and Sustainability in a practical sense. CO2. Better know the significance of organisational sustainable development and the economic implications of sustainable development. CO3. Learn about the most common errors made when handling sustainable growth. CO4. Understand the concept of Sustainability Innovation. Understand socio-political aspects of sustainable development – social responsibility aspect
41	605A	International Brand Management	CO1: Develop students' understanding of the concept of developing brands CO2: Develop students' understanding of the concept of brand equity CO3: Develop students' understanding of the strategies in managing brand portfolios
42	606A	Cases in Marketing Management + Project	CO1: Understand application of theory into practice and the cases in practical point of view. CO2: Understand practical implementation by writing Project Report.
43	605B	Financial Management	CO1: Make the study of long-term financing. CO2: Make the student well-acquainted regarding current financial structure.
44	606B	Cases in Finance +Project	CO1: Understand application of theory into practice and the cases in practical point of view. CO2: Understand practical implementation by writing Project Report.

Teaching Learning Methods



Participative Learning - Avishkar competition

Sr. No	Name of Participant	Class	Rank	Subject
1.	Harshal Pote	T.Y. B.B.A	First	Why ethics are important in accounting
2.	Siddharth Goraksh	S.Y. B.B.A	Second	How personal grooming is important in global competency



Industrial Visits and Internships

Industrial Visit

Sr. No.	Year	Name of Industry	Beneficiaries
1	2017-18	Bharat Forge Limited, Pune & B.G. Shirke Construction Technology Pvt. Ltd., Pune	72
2	2018-19	Rajhans Milk & Product Ltd., Sangamner	58
3	2019-20	Sahyadri Farms Limited, Nashik	58
4	2020-21	No Visit due to pandemic situation	Nil
5	2021-22	Shraddha Foods Pvt. Ltd, Kopergaon	30



Departmental Best Practice

- Internship programs for SY & TY BBA students.



Students Centric Teaching learning Methods



Activities

Student-Centric Activities

Wallpaper Presentation



Extempore Activity

Participation at Sanjeevani College,
Kopargaon (2018-19)



Role Play Activity – Product Promotion

Students Participation at C.D.Jain College, Shrirampur (2017-18)



Seminar/Workshop Organized

Sr.No.	Date	Title of the Seminar	Funding Agency
1.	15 th Nov. 2022	One Day Workshop on Intellectual Property Right and Patent Registration	Self Financed
2.	10 th Feb. 2022	Career and Personality Development	Self Financed



Memorandum of Understanding

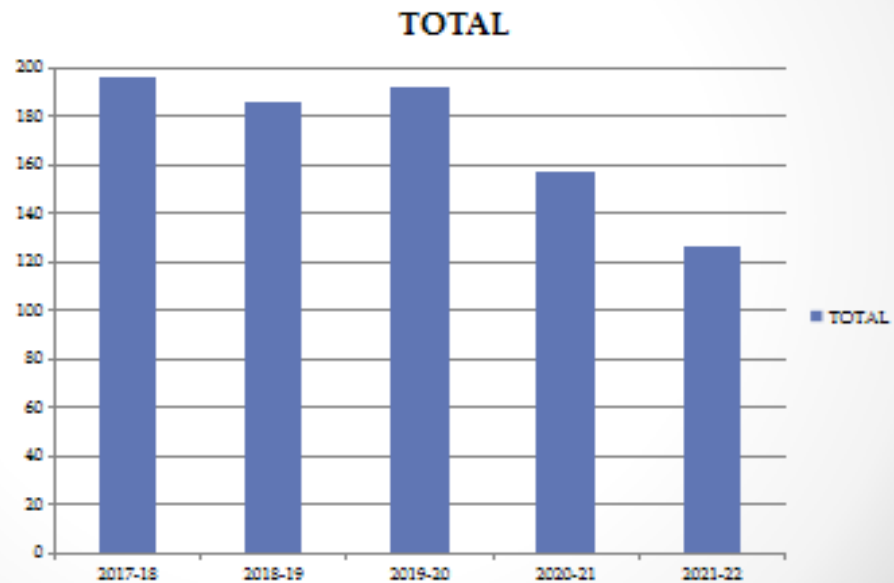
Sr. No.	Year	MOUs	Name of Activity	Beneficiaries
1.	2022-27	S.N.D. College Yeola	❖ Workshop: Career and Personality Development Program	80
2.	2022-25	Extreme Spoken English Spoken Institute, Kopergaon	❖ Guest Lecture:- Importance and Communication Skills/ English Speaking in Management Studies	64
			❖ Short term course:- Spoken English	50



Student Strength and Results

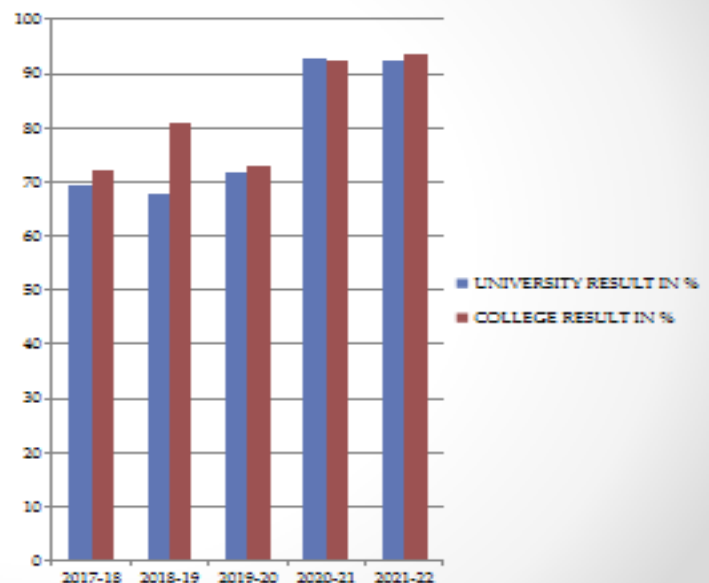
YEAR WISE STUDENT STRENGTH OF BBA

YEAR	TOTAL
2017-18	196
2018-19	186
2019-20	192
2020-21	157
2021-22	126



GRAPHICAL RESULT ANALYSIS OF THE STUDENTS (2017-2022) RESULT (UG – B.B.A)

YEAR	UNIVERSITY RESULT IN %	COLLEGE RESULT IN %
2017-18	69.51	80.95
2018-19	67.87	80.95
2019-20	71.91	72.91
2020-21	92.77	92.30
2021-22	92.48	93.79



FACULTY RESEARCH PUBLICATION 2017-22

SR NO	Particulars	Total
1	Workshop, Conference, Seminar Attended	32
2	Paper Published	24
3	F.D.Ps	07
4	Minor Research (College Seed Money)	01 (Ongoing)
5	Award and recognition	01

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Department of B.B.A

Seminars, Conferences, Workshop Attended/ Paper Presented/Resource Person

Index

Sr. No.	Title of the Seminar/ Conference /Workshop etc.	Organized by (Name of the College)	Whether International / National/State/ University/ College level	Date	Attended/ Paper presented/Resource Person
Name of the Teacher: Mr. N. B. Salve					
1.	International Conference on Recent Advances in Artificial Intelligence and Data Science	Dr. VithalraoVikhePatil Foundation's Institute of Business Management and Rural Development , Ahmednagar	International	21 st and 22 nd September 2022	Paper Presented
2.	Evolution & Performance Of Tourism Industry In India	MCE Society's, Pune.	National	30 th June 2021	Paper Presented
3.	Entrepreneurship, Engineering, Management, Science & Humanities"., "Bridging Gap Between Industry Academia."	International Centre of Excellence in Engineering Management, Aurangabad.	International	28 th Feb 2020	Paper Presented

4.	New National Education Policy 2019	College of Education, Sangamner.	State	25 th & 26 th Feb 2020	Paper Presented
5.	Management Information System	L.B.P. Mahila Mahavidyalaya, Solapur.	National	25 th Feb.2017	Paper Presented

Sr. No.	Title of the Seminar/ Conference /Workshop etc.	Organized by (Name of the College)	Whether International / National/State/ University/ College level	Date	Attended/ Paper presented/Resource Person
Name of the Teacher: Ms. Gandhi C. M.					
1	Transforming Challenges in Business Opportunities	S.S.G.M. College, Kopargaon.	International Conference	March 2022	Paper Presented
2	Recent Advances In Humanities, Commerce Science.	Pravara Rural Education Society's College, Kolhar.	International Conference	February 2022	Paper Presented
Name of the Teacher: Ms. Pagare P. V.					
1	Innovation & Challenges in Commerce, Humanities, Science & Technology	Shankarlal Khandelwal college, Akola.	International Conference	February 2022	Paper Presented
Name of the Teacher: Ms. Boob K. S.					

1	Innovation & Challenges in Commerce, Humanities, Science & Technology	Shankarlal Khandelwal college, Akola.	International Conference	February 2022	Paper Presented
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Attended Seminar/Conference/Symposia

➤ Name of the Faculty: - Mr. Salve Nitin Balasaheb

Sr. No.	Title of Seminar/Conference/Symposia	Place of Seminar/Conference/Symposia	Type (Nat/Int/State/Local)	Date	Participation or Paper Presentation (Title)
1	Intellectual Property Rights and Research Methodology	C.D. Jain College of Commerce, Shirampur	Local	12 th Feb. 2020	Attended
2	Intellectual Property Rights : A Way to Economic Development	C.D. Jain College of Commerce, Shirampur	Local	1 st Nov.2018	Attended

RayatShikshanSanstha's

Shri Sadguru Gangageer Maharaj Science, Gautam Art's & Sanjivani Commerce College, Kopargaon.

Department of BBA

Faculty Participation in Faculty Development Program (FDP) during last five years (2017-22)

➤ Name of the Faculty: - Mr. Salve Nitin Balasaheb

Sr. No.	Title of Seminar/Conference/Symposia	Place of Seminar/Conference/Symposia	Type (Nat/Int/State/Local)	Date	Participation or Paper Presentation (Title)
1	One Day Faculty Development Program	S.S.G.M. College, Kopargaon	Local	31 st March 2022	Participation
Sr. No.	Title of Seminar/Conference/Symposia	Place of Seminar/Conference/Symposia	Type (Nat/Int/State/Local)	Date	Participation or Paper Presentation (Title)
1	Three Days Online Faculty Development Program	KarmaveerBhauraoPatilCollegeof Engineering, Satara	Local	15 th to 17 th March 2021	Participation
2	AIMS National Level Faculty Development Program	Allana Institute of Management Sciences, Pune	National	10 th April 2021	Participation

➤ Name of the Faculty: - Ms. Pagare Pooja Vijay

Sr. No.	Title of Seminar/Conference/Symposia	Place of Seminar/Conference/Symposia	Type (Nat/Int/State/Local)	Date	Participation or Paper Presentation (Title)
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RayatShikshanSanstha's
Shri Sadguru Gangageer Maharaj Science, Gautam Art's & Sanjivani Commerce College, Kopargaon.
Department of BBA
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2	AIMS National Level Faculty Development Program	Allana Institute of Management Sciences, Pune	National	10 th April 2021	Participation

➤ Name of the Faculty: - Ms. Pagare Pooja Vijay

Sr. No.	Title of Seminar/Conference/Symposia	Place of Seminar/Conference/Symposia	Type (Nat/Int/State/Local)	Date	Participation or Paper Presentation (Title)
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Research paper Proceedings in Seminar/Conference/Symposium

Index

➤ Name of the Teacher: Mr. N. B. Salve

Sr. No.	Title of the Research Paper	Title of the Seminar/Conference /Workshop etc.	Organized by (Name of the College)	Name of Journal	Whether International/National/State /University/ College level	Date	ISSN/ISB N No.
1.	Role of Artificial Intelligence and Robotics in Hospitality and Tourism Management in India	International Conference on Recent Advances in Artificial Intelligence and Data Science	Dr. Vithalrao Vikhe Patil Foundation's Institute of Business Management and Rural Development , Ahmednagar		International Conference	21 st and 22 nd September 2022	
2.	Evolution & Performance Of Tourism Industry In India	Evolution & Performance Of Tourism Industry In India	MCE Society's, Pune.	MCE Society's Journal Of Inter Disciplinary Research	National Conference	June 2021	2456-2750

3.	Internet Banking- Benefits Challenges In An Emerging Economy	“Entrepreneurship, Engineering, Management, Science & Humanities”, “Bridging Gap Between Industry Academia.”	International Centre of Excellence in Engineering Management, Aurangabad.	Parishodh Journal	International Conference	February 2020	2347-6648
4.	Opportunity & Challenges Before New National Education Policy	New National Education Policy 2019	College of Education, Sangamner.	New National Education Policy 2019	State Conference	February 2020	978-93-5321-607-9
5.	Management Information System	International financial reporting standards inflation accounting	L.B.P. Mahila Mahavidyalaya, Solapur.	Golden research thoughts	National	February 2017	2231-5063

➤ Name of the Teacher: **Ms. Gandhi C. M.**

Sr. No.	Title of the Research Paper	Title of the Seminar/ Conference /Workshop etc.	Organized by (Name of the College)	Name of Journal	Whether International/ National/State/ University/ College level	Date	ISSN/ISBN No.
1.	A Study of Corporate Social Responsibility in India	Transforming Challenges in Business Opportunities	S.S.G.M. College, Kopargaon.	ATISHAY KALIT	International Conference	March 2022	2277-419X
2.	A Study on Impact of Digital HRM on Organizational Performance	Recent Advances In Humanities, Commerce Science.	Pravara Rural Education Society's College, Kolhar.	International Journal of Advance Applied Research	International Conference	February 2022	2347-7075

➤ Name of the Teacher: **Ms. Pagare P. V.**

Sr.	Title of the Research Paper	Title of the Seminar/ Conference	Organized by (Name of the College)	Name of Journal	Whether International/	Date	ISSN/ISBN No.
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No.		/Workshop etc.	College)		National/State/ University/ College level		
1.	Study on Relation Between Management & employees	Innovation & Challenges in Commerce, Humanities, Science & Technology	Shankarlal Khandelwal college, Akola.	B.Aadhar	International Conference	February 2022	2278-9308

➤ Name of the Teacher: **Ms. Boob K. S.**

Sr. No.	Title of the Research Paper	Title of the Seminar/ Conference /Workshop etc.	Organized by (Name of the College)	Name of Journal	Whether International/ National/State/ University/ College level	Date	ISSN/ISBN No.
1.	A Study of Impact & Challenges of GST on various Constituents of Indian Economy	Innovation & Challenges in Commerce, Humanities, Science & Technology	Shankarlal Khandelwal college, Akola.	B.Aadhar	International Conference	February 2022	2278-9308

➤ Name of the Teacher: **Mr. Pawar A.U.**

Sr. No.	Title of the Research Paper	Title of the Seminar/ Conference /Workshop etc.	Organized by (Name of the College)	Name of Journal	Whether International/ National/State/ University/ College level	Date	ISSN/ISBN No.
1.	Function of Human Resource Management In Private Hospitals	Recent Advances In Humanities, Commerce Science.	Pravara Rural Education Society's College, Kolhar.	International Journal of Advance Applied Research	International Conference	February 2022	2230-9578

Placements (2017-22)

➤ Placement Record 2017-2018

Sr. No.	Name Of Students	Post/ Designation	Name Of Organisation
1	Chokhar Akshay Madhukar	Trainee	Quess Corp Ltd.
2	Gade Yogesh Nanasahab	Medical Representative	Nourrir Pharma LLP
3	Gadhawe Vishal Sakahari	Assistance Manager	HDFC Bank
4	Khandare Abhijeet Sudhir	Owner	SK MOBILE SHOP
5	Mokal Mahesh Madhukar	Associate Trainee	Bluechip Expert Solution
6	Punde Shubham Shankar	Assistance Manager	AXIS BANK
7	Tupke Rahul Ashok	Assistant Manager-Sales	Kotak Mahindra Bank
8	Wadekar Vaibhav Waman	Owner	Mfg. Of Silk Sarees & Paithanies
9	Chandgude Nilesh Suresh	Senior Analyst	Hexaware Technologies Ltd.

➤ Placement Record 2018-2019

Sr. No.	Name of Students	Post/ Designation	Name of Organisation
1	Arne Akash Uttam	Attendant	Sumeet Facilities Ltd.
2	Chavhan Vishal Kakasaheb	Analyst	Russell Tobin Associates
3	Deokar Ganesh Bhausahab	UCO Collection Associate	Munzeer Bharat Pvt Ltd.
4	Garud Akash Rajendra	Associate Analysts	Wipro Ltd
5	Kapare Vishal Mukund	Analysts	Appltsimple Infotek Pvt. Ltd.
6	Lokhande Rajendra Manjahari	Associate KPO	Syntel Pvt. Ltd.
7	Nikam Yogesh Ramdas	Relationship Officer	Rural Lending Farmer Funding Sales
8	Randive Aniket Anand	Relationship Officer	Suryoday Small Finance Bank Ltd.

9	Salve Nilesh Jitendra	Sales Executive	V5 Global Services Pvt. Ltd.
10	Ugale Shweta Abasaheb	Intern	Cognizant Technology Solution India Pvt. Ltd.
11	Nikole Sameer Rajendra	Entrepreneur	SN Traders Company

➤ **Placement Record 2019-2020**

Sr. No.	Name of Students	Post/ Designation	Name of Organisation
1	Bendake Suraj Bhikaji	Owner	Kalakar Paithani & Silk Sarees
2	Bhabad Saurabh Rajendra	Executive	VTP Realty
3	Bhalerao Vijay Bapu	Unit Manager	Manipal Ciga Health Insurance Company Ltd.
4	Bhoi Monali Raju	Deputy Manager	ICICI Bank Ltd.
5	Gandhi Saurabh Pramod	Owner	Ajay cloth store
6	Kankubji Shreeharsh Deepak	Sales Development Representative	Gnani Innovations Pvt. Ltd.
7	Mali Sagar Nandu		Yes Bank
8	More Sagar Rajendra	Sales Executive	State street HCL Services
9	Salve Gaurav Prakash	Relationship Officer	IDFC FIRST BANK
10	Shaikh Faizan Yunus	Sales Executive	TATA Motors Ltd.
11	Adhav Sayali	Assistant Manager	Kotak Mahindra Bank
12	More Saurabh Rajendra	Owner	Apla Bazar

➤ **Placement Record 2020-2021**

Sr. No.	Name of Students	Post/ Designation	Name of Organisation
1	Gadakh Akshay Dnyandev	Business Development Executive	MILKBASKET Aaidea Solutions Limited
2	Gadekar Komal Sopan	Analyst	STATE STREET HCL SERVICES
3	Gondkar Yash Sampat	ENTRPRENEUR	Hotel Sai Gurusthan
4	Gudghe Hrushikesh Rajendra	Business Development Executive	Pelf Infotech Pvt. Ltd.
5	Jadhav Pratik Balasaheb	Deputy Territory Manager	Atual Consumer Products Ltd.
6	Jagtap Bhakti Anil	Analyst	eClerx
7	Pathan Danish Ibrahim	Sales Trainee	Biman Reality Solution, Pune
8	Shinde Sneha Suresh	Relationship Manager	ANDROMEDA Sales & Distribution Pvt. Ltd.
9	Sonar Akshay Prakash	ENTRPRENEUR	VADYAVARCHI MISAL HOUSE
10	Uttarkar Abhishek Ajay	Assistant	LIC OF INDIA
11	Wagh Shubham Pramod	ENTRPRENEUR	BHAGYANIDHI METAL
12	Hon Aniket Sharad	Management Trainee	Aditya Birla Fashion & Retail LTD.
13	Parbhane Pratiksha Santosh	Associate Team Member	COFORGE

➤ **Placement Record 2021-2022**

Sr. No.	Name of Students	Post/ Designation	Name of Organisation
1	Bansode Vishal Sakharam	Jr. Supervisor- Service & Istallation	TEDRA Automotive Solutions Pvt. Ltd.
2	Gadkari Pravin Surykant	Trainee-CCD Executive	OM Logistics LTD.
3	Pol Tushar Sakharam	Lab Technician	Vrindavan Diagnostic Services
4	Wake Tejas Dnyaneshwar	ENTRPRENEUR	FINESTRA DOORS & WINDOWS

➤ **Placement Record 2022-2023**

Sr. No.	Name of Students	Post/ Designation	Name of Organisation
1	CHOUBEY NISCHAL DEEPAK	Trainee Process Associate	IGT Solutions.
2	DANE RUSHIKESH SURESH	Marketing Intern	BYJUS
3	DEOAKR MAHIMA SANDIP	Tele-Caller	RuralShores Centre-Kopargaon
4	GAIKWAD SANKALP VIJAY	Management trainee	eClerx Services Ltd.
5	HARGUDE PRAJWAL MAHESH	Owner	SHRAVYA Poultry Services
6	KRISHNANI HARSHAL NDRAKUMAR	Owner	Guru Digitals
7	PATIL RUSHIKESH RATANSING	B.P.D. New Associate	Accenture Solutions Pvt. Ltd.
8	TAKE VIPUL RAJENDRA	D.G. Executive	On Direct Marketing Services LLP
9	GHONGATE YASH RAJENDRA	CR Executive	HDFC BANK
10	JAGATAP ADITYA SANJAY	Tele-Caller	Rural Shores Centre-Kopargaon



Future Plans

- To establish collaboration with the MNCs.
- To add more specialization.
- To conduct more placement drives.